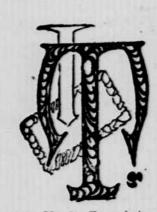
UNCLE SAM TRYING TO FIND OUT WHAT IS THE MATTER WITH OUR MARKET SYSTEM

ONGRESS Has Given Him the Money to Carry on His Investigations. Department of Agriculture Takes Up the Task-Secretary Houston Will Follow Produce From Farmer to Consumer, and Then Closely Examine Every Step-What Changes May Be Made When Investigations Are Completed.



HERE is a brandnew government activity just now being organized, the object of which is to determine why farmers receive so little for what they raise and consumers at the same time pay so much. Having ascertained the facts,

intends to take the matremove every possible nd expense between producer and consumer. He hopes thereby to enable the farmer to procure better prices while the

The recent Congress appropriated \$50,-000, which is now in the hands of Secrement of Agriculture. This money is to be used as a preliminary fund for the organization of a bureau of markets. The Department of Agriculture, having devoted a decade and a half toward instructing the farmers in the growing of crops, is to take the next step and show these Since it is a definitely known the price paid by the conbut 40 per cent goes to the producer, it is deemed possible that this in-

tary of Agriculture came into office. The necessity of a study of markets was a the country. conviction that had long been strong with



SECRETARY OF AGRICULTURE DAVID F. HOUSTON, Who is personally organizing the

chair that had but just been vacated by "Tama Jim" Wilson.

a more direct route between these men, sistant secretary of agriculture. Dr. tive efforts until recently have been those be a true reflection of the United States a dollar a week in addi- local buyers and the local

one of the many matters that they have ing, better methods of handling the in- on the service. to handle. They have laid down a pre- dustry, a greater prosperity and a better liminary groundwork and mapped out the community than a group of farmers who things that should be done first, and in are successfully organized to protect and the attempt to clear up the tangle of develop their agricultural interests. The deceit and misrepresentation and misun- American farmer is beginning to realize derstanding with relation to getting to that the powerful influence of consoli-

knowledges that it is without informa- last generation. He is beginning to take tion of its own compiling. There are cer- a greater interest in the possibilities of tain products with relation to which there co-operative action when applied to his is plenty of scientific information which has been compiled by marketing organizations. There is a fruit growers' exchange in California that has the reputation of being the most scientific and ery has been developed into a most efare a few associations of cotton growers with great success.

But the students of agriculture and agriculturists realize that co-operation among farmers is more difficult to effect tion that has been his for generations.

and that they may share a good part of Galloway had long been chief of the bu- which have been born of desperate nethe remaining 60 per cent which now goes reau of plant industry, and in that cacessity.

This remaining for the buthe remaining for

ful organizations. The department is to In Wisconsin a system of marketing eggs go to these for the lessons that they have cost of 25 per cent, that consumer would ton ex 'usively, and sold it to a local through the medium of the local cream- learned. From them it is to get every- pay just half what he pays at present, cotton mill. The, had been producing thing available. It is to look for an opportunity to apply this information more who have been defying the local buyers broadly. It is to show the isolated success in organization and find new oppor- There is a current idea that the prestunities to apply its lessons. Its seed of ent method of getting produce from success will then be broadcasted. The second investigation will result in

a compilation of the laws of states that deterioration. farmers may be allowed to organize for than the consolidation of capital in other their own protection and help. The laws It is not easy for him to transact his making and a body of farmers cannot or- initial step in the preparation of his business with his neighbors. Independ- ganize unless they have this end in view. produce for market. This is vastly imence in handling his affairs is a tradi- These states will be asked to change all

wealth every year that might be his Another matter of vast importance that if he would properly prepare his prod-He would rather conduct his business is to be immediately investigated is the uce for market. man to man, as his father did before possibility of providing and furnishing to There are eggs, for instance. The him, unless necessity compels him to do the producers the market news of the na- average farmer gathers his eggs irhim. The work of mapping out the new otherwise. The co-operative movements tion. The government is going to deter- regularly, pays little attention to keepbureau was among the first tasks that he that have been organized among pros- mine whether or not it would be advisable ing them properly and takes them to took up when he had settled into the perous fruit growers have usually failed. for it to prepare to furnish the whole market only at his convenience. The The social, the political or the altruistic country daily telegraphic market reports. result is that his eggs are discredited motives have not been strong enough to It realizes that the producer usually sells and that he gets a second-grade price.

utside.

tion to the prices they are now re-their cotton was worth.

This market report would also inform ceiving. And this is but typical of Soon after the crop w pacity had started various investigations Organization must be effected when an the producer as to the conditions of the produce in general. Preparation for fall it was sold. The local cotton mill into the conditions under which various industry is at low ebb to have the vi- various markets and would form a basis market will be a part of the general commodities were marketed. While there rility to live in the face of the attacks for making shipments. If Chicago is investigation, and the ultimate object cents. It paid the farmers 15 cents. Had being able to initiate a scientific investigation. The law providing for this work was is no great amount of information extant to which all such efforts are at first sub- glutted with onlons the Texas grower will be to get the idea of better methbut three days old when the new Secre- on the subject, Dr. Galloway is probably jected, but after the growers have learned should know it, and if there is a canta- ods to the farmer.

as familiar with the very complicated the power of co-operation as a business loupe famine in Baltimore the people who problems involved as any other man in opportunity their organizations become grow that crop should be informed. permanent and exert a powerful influ- The department has no definite idea as should be carried on under the immediate cial life and, through their participation mental function to furnish this news serv- of the cost of transportation. The cost The law had provided that this work ence in the development of a better so- yet whether it would be a proper governdirection of the Secretary, and that of- in the progress and management of ice, nor does it know what would be the of hauling his produce by rail or wag- with the market, than they would have ficial called in his assistant, and the two rural affairs. in the development of a best method of getting this information to on or however it is hauled will be have been devoting more time to the or- better citizenship. No other agency is so the producer. But it is going to find out, thoroughly investigated. The question provided a way of advancing money and ganization of this work than to any other powerful in bringing about better farm- and if it seems advisable it is going to put

tribution. There is a general understand- in another the department will want dated capital has been the source of the ing of the fact that most commodities go to know why. In the beginning the government ac- tremendous industrial progress of the through a dozen middlemen between the While the department has done com-But there are the few notably success- ent prices for his produce and it were de- ganize a community of farmers as an for which the farmer receives one dollar for about 11 cents. costs the consumer two dollars and a

farm to family is too complicated and too expensive. There is too much profit taking and too much waste and As a part of this study of the cost of distribution will be the matter of the methods. The farmer himself plays a business enterprises. The farmer is the of most states grant charters only to or- large part in the question of the ganizations having the object of money- methods of distribution. His is the

portant. The farmer wastes vast

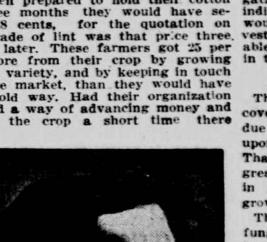
Then there is finally the big question of good roads will enter here. Railroad rates will probably play a greater part. If returns show that pro-Then will come the investigation of the ducers in one part of the country are biggest of all the problems-that of dis- paying more for the same service than

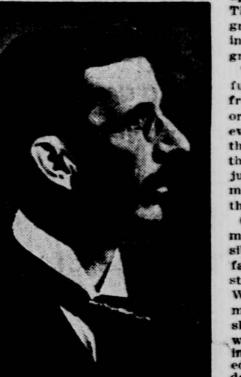
producer and the consumer. Each of paratively little in demonstrating the these middlemen takes a profit. It is well possibilities of organization there is known that the set total of these profits one case in a community of cotton is greater than the price that is paid the growers that is notable. A representafarmer. If the farmer received the pres- tive was sent to Easley, S. C., to orlivered to the consumer at an additional experiment. These farmers grew cot-But it is a known fact that the produce mixed grades of cotton and selling it

After the farmers were organized the government agent first proposed to these farmers that they all grow the same grade of cotton. They agreed and all secured a sufficient quantity of one sort of cotton to make it worth while for an important buyer to bid upon their crop. The second step was to have the cotton ginned in accordance with modern methods and made up into the best and most convenient bales for handling. In this case the round bale method was followed, thus producing a neat and conven-iently handled package. Sheds were also provided at the gin and the cotton was not exposed to the weather.

Soon after the crop was harvested last bought it, but not at the old price of 11

they been prepared to hold their cotton gation into the causes of this decay. No for three months they would have se- individual or small group of individuals cured 18 cents, for the quotation on would have been able to start this in-their grade of lint was that price three, vest gation. The organization was even months later. These farmers got 25 per able to interest the federal government cent more from their crop by growing in this inquiry. a single variety, and by keeping in touch in the old way. Had their organization





DR. B. T. GALLOWAY, government expert on markets.

would have been an additional profit of 25 per cent. Such are the examples of ization gone far toward stopping the dethe advantages of organization. Such are cay of fruit between the producer and the The agent of the Department of Agri- the possibilities that the government is consumer. Such study will the departculture rendered a service that may soon on the eve of showing to all the farmers. be supplied by the government. He kept the formers informed as to the prevention the farmers informed as to the prevailing out many of the problems, such as unimarket prices of their cotton. They no form packing, orange market reporting ducer, it is deemed possible that this in- In the meantime Secretary Houston had hold a group of money-making farmers upon prices quoted by some local buyer or The proper handling of eggs, it is estimarket prices of their cotton. They no form packing, orange market reporting westigation may result in the finding of chosen Dr. Beverly T. Galloway as as- together. The only successful co-opera- buyers and that these quotations may not mated, would net every farmer in the longer were forced to take the word of and large lot shipment. But they found

Being a large and centralized organiza tion, these growers were in a position

The result of this inquiry was the discovery of the fact that such decay was due to a fungus which fastened itself upon the oranges at the time of picking. That fungus developed as the fruit progressed toward market, and it suffered in proportion to the extent that the growth got into it.

The investigation also showed that the fungus was unable to get hold of the fruit unless the outer skin was scratched or broken. The slightest abrasion, however, let the decay in. To keep it out there was but the necessity of keeping the skin of the orange whole and uninjured. If this could be accomplished million dollars a year could be save

Organization having made it possible for make this discovery, also made it possible to work toward a remedy of the fault. A close study was made of even step in picking and packing this fruit Wherever it was shown that any of the machinery or the workmen injured the skins of the oranges the necessary steps were immediately taken to prevent those injuries. The packing houses were owned co-operatively, and so these were under the direction of the organization and were thoroughly overhauled. The or ganization even went into the field and directed the picking of the fruit. Certain skillful gangs were developed and much of the crop was picked by these men, who took every precaution against injuring the fruit. Thus has this organment put on the marketing of all the nation's products, beginning with an investigation and report upon those matters that have already been thoroughly thrashed out by existing organizations.

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GRANI, WIDOW

CHE Has Recently Pur-Chased a Home in Washington and Will Become a Permanent Resident-Is an Impressive Addition to the Distinguished Widows Who Make the National Capital Socially Brilliant and Interesting-Has Removed Her Famous and Historic Possessions From Governors Island, and Her Home on New Hampshire Avenue Will Be a Radiating Point for Society.



BY MARGARET B. DOWNING. ACH year the capithose who

Hay maintains her home here unchanged, Grant among the cogent reasons why so far as the eye can detect, from the washington is so dear names her alma some of the bits of paper on which so far as the eye can detect, from the washington is so dear names her alma some of the bits of paper on which so far as the eye can detect, from the washington is so dear names her alma some of the bits of paper on which so far as the eye can detect, from the washington is so dear names her alma some of the bits of paper on which so far as the eye can detect, from the washington is so dear names her alma some of the bits of paper on which so far as the eye can detect, from the washington is so dear names her alma some of the bits of paper on which so far as the eye can detect, from the washington is so dear names her alma some of the bits of paper on which some of the bits of paper on the last of his memories, that splendid effort done in hours of cartant who often asks who first was rether or not he approved of his memories, that splendid effort done in hours of the soulpton is approved of his memories, the supportunity to slip away sheld the opportunity to slip away sheld the splendid effort done in hours of the street. When the supportunity to slip away sheld the splendid effort done in hours of the splendid effort done in hours of the street. When the supportunity to slip away sheld the splendid effort done in hours of the bits of paper on the supportunity to slip away sheld the west Point upon here so fart, the son of my support the wish of navigation?"

Mrs. FREDERICK DENT GRA

That Mrs. Fred Grant should select of Algernon Sartoris. Washington as her home is a logical se- Naturally she received a most cordial quence. She has ties that bind her here welcome, and that winter will remain a and memories that form the most sacred memory too wonderful for words to expart of her life. This past winter she has press adequately. The older of the two Florida. Just now she and the small in a Washington hotel while her home

Mrs. Grant, like her distinguished sis-ter, Mrs. Potter Palmer, is a native of grief at losing her husband was the Louisville, Ky., but washington figures death of Mrs. John R. McLean last sum-She is the daughter of Henry Hamilton Honore, of distinguished Huguenot ancestry, and of his wife, who was Eliza Dorsey and whose mother belonged to the Celtic family of Carr. Beauty and brilduty at the War Department to a liancy would well be expected to such an post in Omaha. is one which time may alliance, historic and heroic Gallic and remedy. The other has a deeper root. ancient Celtic, also a tendency to con- It is her necessary interest in the com-

Mrs. Grant and her sister were sent to den near the Capitol grounds. guests at the fune- the Convent of the Visitation in Georgetions of the older town and there they passed many years, and more sedate finally graduating with all honors. Both are among the alumnae of that seat of

not taken up social life at all. With her children of Gen. and Mrs. Fred Grant, pretty little granddaughter Bertha, the Julia Dent, now married to Prince Mi-oldest daughter of Princess Cantacuzene, chael Cantacuzene of Russia, was born in she has been passing some weeks in the White House in the latter part of November, 1875. The son, Ulysses S Russian princess are passing a few weeks Grant third, was born in Chicago, where Mr. and Mrs. Grant resided for a time New Hampshire avenue is being after Gen. Grant left the White House. Naturally Mrs. Grant made valued friendships during her many residences in Washington, and of these members of the family of Gen. Edward Fitzgerald Beale were in her life more luminously than any mer, for years a sympathetic and conwife of the Russian ambasador, also a triumphs were so frequently recorded. daughter of Gen. Beale, Mrs. Grant finds servatism and the valuation of things ac- pletion of the splendid memorial to Gen.

members of so- learning, and have always maintained a piece of architectural sculpture ever atciety. Mrs. John deep sympathy for its welfare. Mrs. tempted in this country, and Gen. Fred home here unchanged, Grant among the cogent reasons why Grant was keenly interested in its prog-Washington is so dear names her alma ress. The sculptor is Henry Merwin



a comfortable home in Washington, and Chicago, where her father had removed a comfortable home in Washington, and Chicago, where her father had removed a trian statue of the hero of Approach was a large to young free Grant occurred in was done in the spiendid elevation on which an equestion of American was a trian statue of the hero of Approach was a large to young free Grant occurred in was done in the spiendid elevation on which an equestion of American was a trian statue of the hero of Approach was a large to young free Grant occurred in was done in the spiendid elevation on which an equestion of American was a trian statue of the hero of Approach with the reputation of American was a trian statue of the hero of Approach with the reputation of American was a large to young free Grant occurred in was done in the spiendid elevation on which and removed and with the reputation of American was a trian statue of the hero of Approach with the reputation of American was a trian statue of the hero of Approach with the spiendid elevation on which and removed and was always in statue of the spiendid elevation on the spiendid elevation on the spiendid elevation on the spiendid elevation of the spiendid this great piece of architectural sculpture less condition, and to accomplish this, a at the White House. In the same list of until the poignant grief at losing her hus- a hostess worthy of the traditions set by process discovered by that master mind young officers chosen for this pleasant band has been softened by time she pre- her mother and her aunt. Young Ulysses Benevento Cellini, and only recently rediscovered, was used. It is a coating of

> Though the sculptor is working diligently, it will necessarily be years before the monument approaches completion. Gen. Fred Grant constantly inspected the plaster casts, and that he did not live to see even a portion of this magnificent triumph of art imprisoned in the bronze saddens Mrs. Grant very

morial of the American people to one of its most beloved heroes is unveiled. Washington has always felt a keen interest in young Lieut. Grant, the third of his line to bear the illustrious name of his grandfather, and there is a pathetic side to the memory. When Gen. Grant had but a few hours to live he provided for the fu-ture of this young man, then but four years old. He felt a natural longing that his namesake should serve his country. and taking a pad on which he had but lately been correcting some additions to his memoirs, he wrote, addressing his words simply and directly:

duty appeared the names of Philip Sheri- fers not to dwell on these links.

tinguished lovers, namely, a lovely little where the immortal humorist pays such water color dene by a local artist, representing the old stone stairway leading from the southern balcony to the garden.

The flowers are all in bloom in the picture, and at the foot of the steps is a big type-covered banch with the whole scene.

In one of these accounts Mark Twain, It was during a summer at Cannes, France, that she met Prince Cantacuzene, and the marriage, which occurred the following summer at her mother's home in Newport, has been ideally happy. Miss Grant had no fortune and though her

Mrs. Grant will bring to Washington man and such reverence for his martial the fine library, part of which her hus- deeds and personal worth that he was and tact of her grandmother and her ilband collected, and part of which he in- overcome by the thought. He said: herited from his mother's estate. There "How do you think the cook of Columare also many letters of exceeding value bus would have felt if Columbus had transpires in their hotel, and is particuand some of the bits of paper on which hailed up from the hold and asked him larly impressed by the wife of the Vice to say whether or not he approved of his President, Mrs. Marshall, who often asks

to honor both bride and bridegroom.

wax covered with chemicals. A similar group representing the cavalry will occupy the other wing.

Lee, son of Gen. Fitzhugh Lee and grand-brought her into close touch with men of dukes and archdukes and the most strong the cavalry will occupy the other wing.

Lee, son of Gen. Fitzhugh Lee and grand-brought her into close touch with men of dukes and archdukes and the most strong the cavalry will occupy the other wing. known-Mark Twain, for instance, who It was while at the White House that was mainly instrumental in inducing Gen, courtly ways of the Austrian court and Lieut. Grant first met Miss Edith, only Grant to undertake the task of putting she spent much time abroad with daughter of Senator Elihu Root, then his memories of the great struggle be-Secretary of State. That the fine old tween the states into book form, Mrs. Mrs. Palmer. home of the Presidents figured largely in Grant has taken a cordial interest in all this romance was delicately hinted by the publications relating to these times gift which Mrs. Roosevelt sent the dis- and especially in the life of Mark Twain,

> vine-covered bench, with the whole scene In one of these accounts Mark Twain suggestive of a lovers' tryst while the describes his last visit to the stricken dower, monetary considerations did not gay world was feting in the salons be- warrior and relates that Fred Grant had a enter into this contract. yond. This wedding was one of the epochal nuptial events at the capital and long talk with him and told him to tell Gen. and Mrs. Fred Grant made freoccurred in November, 1907. Gen. and his father how favorably the public had quent visits to their daughter, and Gen. Mrs. Fred Grant and Mrs. Potter Palmer received his work and how successful it was Grant had a sincere regard for his son and her sons, together with a number of bound to prove. The praise, Fred Grant in-law. Mrs. Grant spent all of last Kentucky and Chicago cousins, were all thought coming from a man of last thought coming from the last the last the last thought coming from the last thought comi thought, coming from a man of letters, spring and summer with the princess and in attendance, not to speak of the assem- thought, coming from a man of letters, spring and summer with the princess and blage of national dignitaries who wished would encourage the sick man and light- her little ones and, feeling a fear of sical way, told Fred Grant that he had always felt such awe of this mighty

dan, son of Little Phil, and of Robert E. But she is fond of recalling how her life Viennese days and had as classmates sons cousin. Mrs. Sartoris, and afterward with

It was during a summer at Cannes aunt, Mrs. Palmer, gave her a generous

enter into this contract. en his labor. Mark Twain, in his whim- loneliness in her bereavement, she her. This little girl is dainty and exquisitely fair, showing already the grace lustrious kindred in general. She has been an interested observer of all that

IMPORTANT ACCESSORIES OF MEN'S DRESS, AS VIEWED BY THE BOULEVARDIER

BY THE BOULEVARDIER.

em. In other words, a man should

There are probably a hundred and one below it in the front. The result is that There are probably a hundred and one paragraphs in the hand book of Dame Fashion where one is apt to fall afoul of the single incorrect detail, apparently so in its effect. Probably one of the most common of errors of dress lies in the common of errors of dress lies in the corrected and the single incorrect of the single incorrect detail, apparently so in its effect. Probably one of the most common of errors of dress lies in the corrected and the single incorrect detail, apparently so in its effect. Probably one of the most common of errors of dress lies in the corrected and the front. The result is that tory for the well dressed man this summer. It has been worn for a number of walking easier, and according to our old physiologies, it may lessen the strain on the size of common tile strain the size of common tiles. Certainly it makes a local manufacturer of hats the other walking easier, and according to our old physiologies, it may lessen the strain on the size of common tiles style on the size of common to certainly it makes a local manufacturer of hats the other walking easier, and according to our old physiologies, it may lessen the strain on the spinal column. But be all this as it may comfort certainly is atlained at the spinal column. But be all this as it may lessen the strain on the size of certainly it makes and according to our old physiologies, it may lessen the strain on the spinal column. But be all this as it may lessen the strain on the spinal column. But be all this as it may lessen the strain on the size of certainly it makes and according to our old physiologies, it may lessen the strain on the size of certainly it makes and according to our old physiologies, it may lessen the strain on the size of certainly it makes and according to our old physiologies, it may lessen the strain on the size of certainly it makes and according to our old physiologies, it may lessen the size of certainly it makes and one naturally fell on the size of certainly it makes and cording to our old physiologies, it patrons buy ties as the result of a fleeting fancy. They see a pattern displayed in the window or show case which pleases in the window or show case which pleases their eye. And so straightway they buy overlooked the man of moderate means too! There are look indifferently well in them. On the straight them. On the straight way I can describe that in a general way I can describe other hand, though, the new style is a chance to be ultra fashionable and rich men, bids fair to become a common literal boon to the man with ugly feet.

"Try it," urged the manufacturer.

"Very well," replied the writer, "they such a chance comes all too rarely to be men of moderate means too! There are looking foot the result of the styles. their eye. And so, straightway, they buy overlooked. it, without a thought as to how that particular tie fits with their own particular type, or, still more important, how it will "go" with the rest of their clothes.

It is really too bad, this. Ties ought to be the very last portion of a man's wardrobe to be bought, and before purwhether the tie will harmonize with his sign somehow gives the impression of to come in for a big demand this sumchasing every man should consider suitable to his complexion—or, if that be on the other hand, present an appearance have soft cuffs, a style obviously based of simple richness. And so the call this on common sense. It has been found by too feminine a term, with the general spring will be, in the main, for blues, sad experience that when Old Doctor type of his face. All these things are dark greens and browns, with an occa- Klosk gets down to intimate business most important, the first two obviously sional maroon and perhaps a semi-occatransactions with the sun, stiff cuffs posison, and the last even more so. For insional more vivid red. The effect, with stance, put any vivid colored tie on a neat tie clasp, and a soft shirt of linen and perhaps a semi-occatransactions with the sun, stiff cuffs positively refuse to stay stiff.

Just one more final word about shirtman of the pronounced blond type, and or silk, will be decidedly smart. nine times out of ten his blondness will One last word about the flowing tie elaborate designs are to be avoided. Plain be so accentuated thereby that he will be ought to be said, too. When it was in white or cream color is best, although it made to appear "washed out," or at least vogue three years ago it was rather an is quite fashionable to have a tiny pinman of a pronounced brunette type fre-quently presents a better appearance in a vivid colored tie than in any other. impossible to get any sort of a tie for the zigzag designs, wavy lines and what-less than \$1. Today a splendid tie may nots that some manufactures persist in be bought for just half that amount. Of making up into shirts are to be avoided. And speaking or ties brings the fact to course one can spend more. There is a mind that the styles have changed for certain establishment with ties in stock the third time within a year. A twelve and only thing of the narrow hand-knit ties one and only thing, it being about good enough for the average man—and in the list of the course one can spend more. There is a first though of the styles have changed for certain establishment with ties in stock are almost vulgar.

They are not only unfashlonable—they show whereas one prob-shoes-with-white-flannels-only" rule, unshoes-with-white-flannels-only" rule, unshoes-with-white-flannels-only will this summer it promises to be dissipated the most of the old "white-shoes are almost vulgar."

The crown shefore, but this summer it promises to be dissipated the work of the work of

ed for comfort, and so, it is low; rising tailing at \$10 each. not more than an inch above the neck-Yet, despite its actual lowness, it seems

high and ultra dressy. It accomplishes the paradox quite simply, too. Although it rises only a little above the neckband, heaviest quality. The silk shirt, by the common than leather.

looking. On the other hand, a expensive article. Then it was practically stripe running through the material. But

it may extend two or three inches down way, promises to become almost obligabought for \$3 and \$3.50, and there are other shirts of imitation silk to be bought

of solid color effects, or at best a solid color, effect evaluate the color, and while its silken rival the color, there is the color than a straw at any time between the color than a straw at any time between the color than a straw at any time between the color than a straw at any time between the color than a straw at any time between the color, there is the color, there are will be the usual dark pensive straws are cut in price until the color, the color, there is the color, the color, the color, the color, the color, the color than a straw at any time between the color than a straw at any time between the color than a straw at any time between the color, the color, the color, the color, the color, the color, the color than a straw at any time between the color, the color than a straw at any time between the color, the color, the color, the color than a straw at any time between the color than a straw at the color than a straw at any time between the color, the color than a straw at any time between the color than a straw at any time between the color than a straw at any time between the color than a straw at any time between the color than a straw at the color than a straw at any time between the color than a straw at any time between the color than a straw at the color tha his shirtings, and finally, whether it is may be used. The more solid colors, its price. All the shirts, of course, will

month ago the narrow nand-anit the was cents at the most, will buy a tie quite shirts of some other color besides white. regarded altogether. And there is no dead of the one and only thing, it being about good enough for the average man—and in the one and only thing it being about good enough for the average man—and in the scarcely a shop but than can logical reason why it should not be. tho ally narrow. The band may be not tonally narrow. The band may be not only the ear and the start of this demand for "loud-tonal transmath." It is exactely no tonally narrow. The band may be not only the ear any other article of any suit of light colored material, gray, the shopkeeper you will probably the not of a semi-flowing variety. And now form the target narrow in the start of t

heel measuring half an inch or so. This finest silk. Have your hose match your new and rather unique.

heel measuring half an inch or so. This finest silk. Have your hose match your new and rather unique.

be left in patterns brand-bands will be narrow and the brims will domestic article, which will see head so the such shoes shoes, or if you will not do that, get in stock, or course, they will be few and hose of a dark blue. But avoid black and "we're making up a few hats with influence of the English.

far between. The absolutely flat spring reds, maroons and greens, though even lower crowns and wider brims—we allower the label on the inside, lower.

Disregarding straws altogether how—The men who wear light for the straw and the brims will domestic article, which will see that the label on the inside, lower.

The absolutely flat spring reds, maroons and greens, though even lower crowns and wider brims—we also the bands will be narrow and the brims will domestic article, which will see that the label on the inside, lower.

The absolutely flat spring reds, maroons and greens, though even lower crowns and wider brims—we also the bands will be narrow and the brims will domestic article, which will see that the label on the inside, lower.

The men who wear light for the straw and the brims will domestic article, which will see that the label on the inside, lower.

The men who wear light for the label on the inside, lower.

The men who wear light for the label on the inside, lower. summer. while there will be such shoes shoes, or if you will not do that, get in stock, or course, they will be few and hose of a dark blue. But avoid black and far between. The absolutely flat spring reds, maroons and greens, though even heel is to be the thing, with rubber more these are better than black. But white There is much to be said in favor of is no third choice.

this style on the side of comfort and, The writer was in the establishment of perhaps, hygiene. Certainly it makes a local manufacturer of hats the other walking easier, and according to our old day, and the talk naturally fell on the men of moderate means, too! There are looking foot, the new shoes make a large will be exactly the opposite of the styles silk shirts in plenty, and good ones, to be poorly shaped foot seem less large and of last year." less unshapely.

> and delicate shoes of white suede.

probably is largely responsible for this you can be accommodated, for there are ultra long vamped, English last still preply, though they move exceedingly sure.

The may be said that the truly well new tie. And that new collar is a skill-rough, camping shirts selling as low as vails, and the heels, low last summer, bid one little word in passing about white dressed man is he who has observed full piece of work. It is primarily design-to cents each, and there are shirts re-fair now to be even lower. For last sum-shoes. Don't wear white shoes and black mer one could at least get a shoe with a hoisery, not even if your hoisery be of is best and dark blue is next, and there

what for years has been considered look indifferently well in them. On the rather as a luxury, designed for very rich men, bids fair to become a common literal boon to the man with ugly feet.

1 do," answered the writer. "But before looking at them, I'm willing to wager that in a general way I can describe their main characteristics."

And the manufacturer, grinning, mur-Tan low-quarters will, of course, have mured, "That's right." as to the ties themselves, the variegated patterns and Persian effects that
have been the rage throughout the winter
seem destined to give way before a vogue

again, and dealers say there
first call at all the shops—and a rather vivid yellow will probably be the prevailing color. A darker tan, verging closely
on the chocolate, has also made its apseem destined to give way before a vogue

again, and dealers say there
than for four years preceding.

than for four years preceding. of solid color effects, or at best a solid color relieved by some very tiny, very of course, there will be the usual dark pensive straws are cut in price until

> And several of the dealers would not be surprised to see a literal white shoe the new straws have plainly been inepidemic. For the past two or three fluenced by the English styles. There

narrow brim—and such a style is objectionable to many—you can avoid them and still be in style by buying a Panama. A number of years ago the Panama sprang into country-wide favor ing for years, growing so steadily that a Panama. A number of years ago the Panama sprang into country-wide favor almost to the exclusion of all other kinds of summer hats. Then its popularity began to wane until the Panama influx of English styles has given the custometric process. was the exception rather than the rule. tom a considerable impetus. There are be cleaned, or, rather, they cannot be Now, as the unceasing cycle of fash- few well dressed men who do not own cleaned quite thoroughly enough. As a ion revolves, it is coming into vogue English rain hats bought last fall. And again, and dealers say there will be now comes an English rain hat intended

Disregarding straws altogether, how-ever, there will be any number of men,

more Panamas sold and worn this year for spring and summer-or "knockabout hats," if you prefer.

Naturally, the material is of almost feather weight. Also there are a number And, whereas the Panama of ancient of ventilation holes. Some aver that the

spring a style different in every particular from that of the spring preceding. Thus it is with the new straw hats.

Like almost everything elas we have been wearing for the past year or so, the new straws have plainly been influenced by the English styles. There is a faint touch of Americanism about them, but it is very faint indeed.

The crown is exceptionally high, We have had high crowns before, but this

straws on the market, they will be but undented in any way. Next to this about hat has the big advantage of econ-woefully in the minority. The nobby, the call will be for the "telescope" style, omy. Even if you get the imported ad-up-to-the-minute hat will be of braid-with which every one is familiar. The ticle the price is low. The price of the ed straw, twisted in patterns brand-bands will be narrow and the brins will domestic article, will serve just be left in their natural roll all the way about as well, provided one does not car

be—for there are some men who don't look well in anything else, who know it, and who let fashion go hang. But we won't make up many. We find that most men will buy the latest style, whether it is becoming or not. Men are just as particular about being up-to-date on the hat question as women."

But if you object to the high crown and narrow brim—and such a style is ob—

ever, there will be any number of men, well dressed men, too, who will wear hats of some thin cloth, stiffened pongee, for instance. They will do this because they hold, not without reason, that the straw hat, while it unquestionably looks cool, is, in reality, just the opposite. And the fact that the coming styles are to be thick and heavy will make the claim of the summer will not do so for reasons of economy, however. The work-well dressed men, too, who will wear hats of some thin cloth, stiffened pongee, for instance. They will do this because they hat. while it unquestionably looks cool, is, in reality, just the opposite. And the fact that the coming styles are to be thick and heavy will make the claim of the summer will not do so for reasons of economy, however. The work-well dressed men, too, who will wear hats of some thin cloth, stiffened pongee, for instance. They will do this because they hat will not do so for reasons of economy, however. The work-well dressed men, too, who will wear hats of some thin cloth, stiffened pongee, for instance. They will do this because they had the straw hat the coming styles are to be thick and heavy will make the claim of itself a veritable luxury. To look cool, itself a veritable luxury. To look cool itself a veritable luxury.

And such hats once dirty can scarcely result, the owner of such a hat, once it is dirty, has no alternative but to lay it aside for a new one. And his haberdasher's bill at the end of the summer is apt to look as if it had changed sexes and been sent out by a milliner.